

**Document # 11**

**Report of the Administration and Finance Committee**  
**July 2019**

The committee reviewed the financial results for 2018 and noted a positive gain from operations against plan as well as positive gain in revenues against plan for the year. Ad revenues fell short of plan while expenses were lower than planned.

The committee reviewed the 2019 Financial Plan which was subsequently submitted to the Board of Directors and approved by the Board at its January, 2019 meeting.

2019 IT projects were reviewed and funds appropriated for the DXCC system upgrade and an Association Management System (AMS). In addition, the progress of the Lifelong Learning project was reviewed.

The Committee presented a motion to the Board that an ad hoc LoTW committee reporting to the A&F Committee be made permanent and the Board subsequently approved this motion.

A sub-committee was formed to discuss and determine the ARRL relationship with ARISS. The sub-committee— and subsequently the full committee— recommended to the Board that it is the best interests of the ARRL to support ARISS and made a motion for the formation of an ad hoc ARISS committee. The Board subsequently approved the ARISS committee creation.

There were discussions concerning the US Supreme Court's South Dakota v. Wayfair decision whereby states can collect sales tax on any business delivering products in a state whether or not the business has a physical presence. This obviously impacts the League, and a process for tracking, collecting, and paying taxes in all 50 states where the ARRL has sales needed to be established and maintained. This process has been established.

The Committee reviewed projects to include the Volunteer Monitoring (VM) Program and the Electronic Filing of VE Reports. These project are continuing and the Committee will receive updates as they continue to evolve.

The Treasurer presented recommended changes to the wording of the ARRL investment policy; after discussion, the Committee approved changes that will be submitted as a motion to the Board of Directors for consideration during their July meeting.

The Committee discussed QSL Bureau pricing and determined that such pricing will be returned to the prices that were set prior to the November, 2016 increase.

Respectfully submitted:

Jeff Ryan, KØRM, Chair

Members:

Directors Blocksome, Carlson, Holden, Norton, Vice Director Delaney, Treasurer Niswander, CFO Middleton, 1<sup>st</sup> VP Widen, CEO Michel, President Roderick